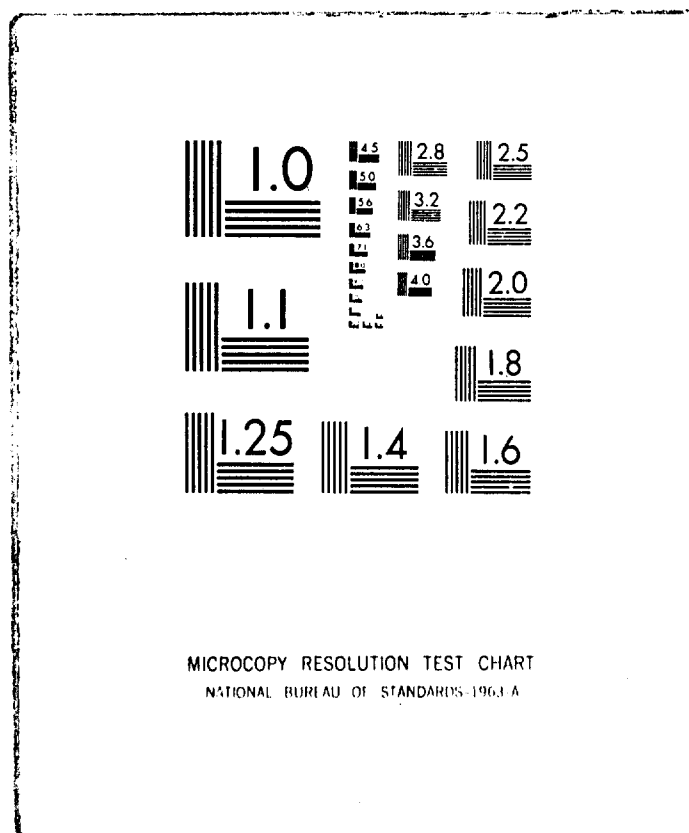


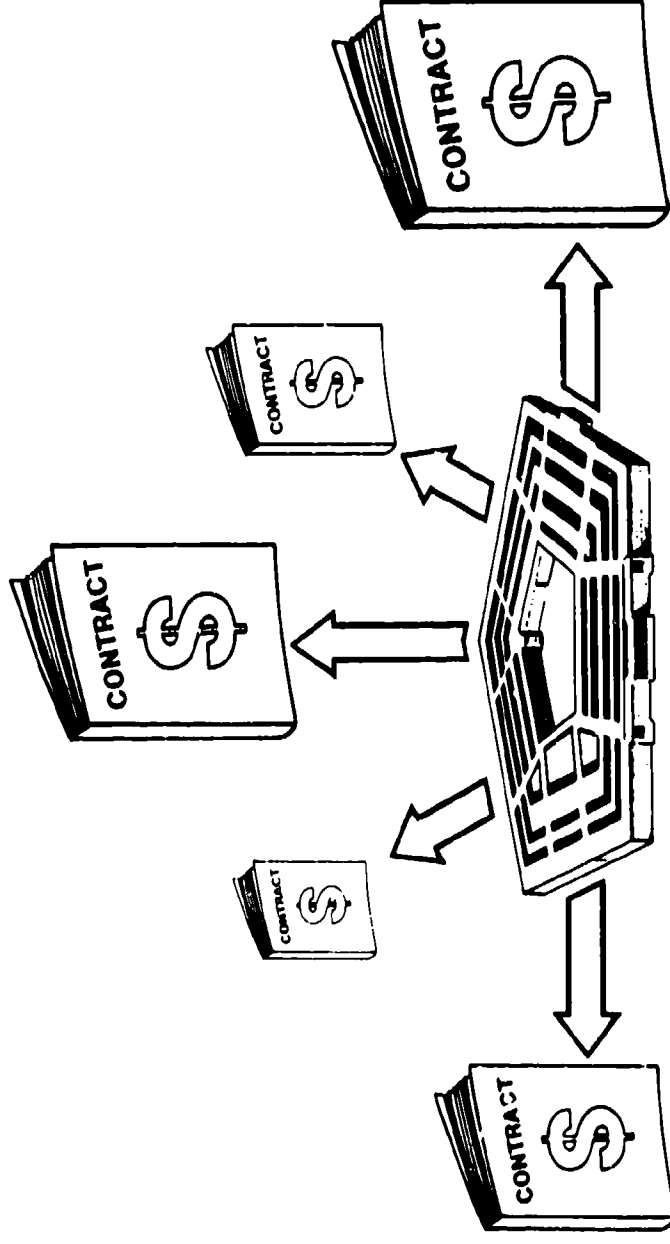
1 OF 1

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Department of Defense
**PRIME CONTRACT AWARDS,
SIZE DISTRIBUTION**
Fiscal Year 1980



PRIME CONTRACT AWARDS BY

SIZE DISTRIBUTION

FISCAL YEAR 1980

DEPARTMENT OF DEFENSE
WASHINGTON HEADQUARTERS SERVICES
DIRECTORATE FOR INFORMATION
OPERATIONS AND REPORTS

PRIME CONTRACT AWARDS BY
SIZE DISTRIBUTION

FISCAL YEAR 1980

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FOREWORD

This report presents prime contract actions accomplished in fiscal year 1980, distributed by the dollar value of each action in eleven unequal size groups. Included in each group are the number of actions and their net dollar value. The data are categorized further by contracting department or agency, by type of contract (firm-fixed price, fixed-price incentive, cost-plus-fixed fee, etc.), by competitive status (formally advertised, negotiated, etc.), and by kind of contract action (initial contract, order, modification, etc.).

This information enables Defense management to determine the workload of a variety of proposed courses of action. For example, a proposal to review all the contract actions of \$500,000 or more in fiscal year 1980 would entail the examination of approximately 15,000 transactions covering 78 percent of the procurement dollars. To increase the dollar coverage to 82 percent would require the examination of approximately 8,100 additional records.

It is emphasized that the data represent transactions which include not only new definitive awards but also initial letter contracts, definitizations of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and other downward adjustments of contracts are included in the applicable size group as a positive entry for the number of actions, and as a negative entry for the dollar amount.

The data by size of award contained herein do not include actions of \$10,000 or less because information on type of contract or kind of action is not compiled on these small purchases. Also excluded are intragovernmental actions, those placed by the Department of Defense with other Federal agencies, and foreign military sales (FMS) actions, those placed by the Department of Defense in support of foreign governments.

Individual transactions were rounded to the nearest thousand dollars before assignment to a size group. A transaction of \$24,499 was rounded down to \$24,000 and a transaction of \$49,500 was rounded up to \$50,000. In the tables in this report, figures may not add due to rounding.

NOTE: Beginning with fiscal year 1980, all tables include data for the Civil Functions (rivers, harbors, and flood control) of the Army Corps of Engineers.

HIGHLIGHTS

Prime contract awards in fiscal year 1980 totaled \$83,686 million, an increase of \$14,338 million or 21 percent over fiscal year 1979. The number of actions comprising these awards totaled 12,071,805 in fiscal year 1980, an increase of 1,186,636 or 11 percent over fiscal year 1979.

As indicated in the Foreword, the data in this report exclude all actions of \$10,000 or less and also intragovernmental/FMS actions of more than \$10,000. As shown in the following tabulation, the data that are included cover 80 percent of the dollars and 2 percent of the actions awarded in fiscal year 1980.

| | ACTIONS | | NET VALUE | |
|---------------------------------|------------|---------|-----------|---------|
| | NUMBER | PERCENT | MILLIONS | PERCENT |
| TOTAL | 12,071,805 | 100 | \$83,686 | 100 |
| Included in Report | 289,774 | 2 | 67,341 | 80 |
| Excluded from Report | | | | |
| All Actions of \$10,000 or Less | 11,746,636 | 97 | 6,879 | 8 |
| Intragovernmental/FMS | | | | |
| (Actions Over \$10,000) | 35,395 | * | 9,467 | 11 |

TABLES 1 AND 2 (By Size and Military Department)

With respect to the data in this report, contract actions of less than \$50,000 accounted for 64.9 percent of the total number of actions, but only 5.8 percent of the total dollars.

* Less than 0.5 percent.

Conversely, actions of \$10 million or more accounted for 45.3 percent of the dollars but only 0.3 percent of the actions. Actions of \$1 million or more accounted for 71.6 percent of the dollars but only 2.8 percent of the actions.

As shown in the following tabulation, these data do not differ materially from those for fiscal year 1979.

| | CUMULATIVE PERCENT | | | |
|------------------------|--------------------|--------|-----------|--------|
| | FY 1979 | | FY 1980 | |
| | NUMBER | AMOUNT | NUMBER | AMOUNT |
| Less than \$50,000 | 65.7 | 6.2 | 64.9 | 5.8 |
| \$10 Million or More | 0.3 | 43.8 | 0.3 | 45.3 |
| \$1 Million or More | 2.7 | 70.8 | 2.8 | 71.6 |
| Average Size (Dollars) | \$218,348 | | \$232,390 | |

Actions of \$1 million or more accounted for 67.6 percent of the Army dollars, 74.0 percent for the Nav., 72.8 percent for the Air Force, 72.5 percent for DLA, and 60.1 percent for Civilian functions.

TABLE 3 (By Size and Type of Contract)

Because a major objective of this report is to determine the workload of proposed courses of action, it is of interest to examine the percent of total actions and dollars represented by each type of contract as well as distribution by size of each type. As shown in the following tabulation, firm fixed price/fixed price escalation contracts accounted for most of the actions and most of the dollars. The second largest type, in terms of actions, was cost-plus-fixed-fee contracts; and in terms of dollars, fixed-price incentive contracts.

| TYPE OF CONTRACT | ACTIONS | | AMOUNT | |
|-----------------------------------|---------|---------|----------|---------|
| | NUMBER | PERCENT | MILLIONS | PERCENT |
| TOTAL | 289,774 | 100.0 | \$67,341 | 100.0 |
| Firm Fixed/Fixed Price Escalation | 242,406 | 83.7 | 41,371 | 61.4 |
| Cost-Plus-Fixed Fee | 20,268 | 7.0 | 7,104 | 10.5 |
| Other Cost Type | 12,128 | 4.2 | 1,943 | 2.9 |
| Fixed-Price Incentive | 6,861 | 2.4 | 3,161 | 12.1 |
| Fixed-Price Redetermination | 4,070 | 1.4 | 1,204 | 1.8 |
| Cost-Plus Incentive Fee | 2,600 | 0.9 | 5,538 | 8.2 |
| Cost-Plus Award Fee | 1,441 | 0.5 | 2,019 | 3.0 |

Actions of \$1 million or more accounted for 93 percent of the cost-plus incentive fee dollars, 92 percent of the dollars awarded on fixed-price incentive contracts, 90 percent of the cost-plus award fee dollars, and from 55 percent to 75 percent of the dollars on the remaining types.

TABLE 4 (By Size and Competitive Status)

Commencing with fiscal year 1980, the competitive base was changed to exclude, along with Intragovernmental and Foreign Military Sales transactions, all awards to educational and nonprofit institutions and all awards for utility services.

In this category, negotiated contracts, other than price competitive, accounted for 59 percent of the actions and 74 percent of the dollars. Negotiated price competitive contracts constituted 29 percent of the actions and 18 percent of the dollars. Formally advertised contracts accounted for the remaining 11 percent of the actions and 8 percent of the dollars. These percentages are based upon the Total Competitive Base (\$64,262) rather than the Total (\$67,341).

Actions of \$1 million or more constituted 77 percent of the dollars on the negotiated other than price competitive contracts, 56 percent of the negotiated price competitive dollars, and 61 percent of the advertised contract dollars.

TABLE 5 (By Size and Kind of Action)

Contract actions other than modifications accounted for 76 percent of the actions and 61 percent of the dollars. Modifications accounted for 24 percent of the actions and 39 percent of the dollars. Within these two broad categories, the distribution was as follows:

| TYPE OF ACTION | ACTIONS | | AMOUNT | |
|---|---------|---------|----------|---------|
| | NUMBER | PERCENT | MILLIONS | PERCENT |
| TOTAL | 289,774 | 100 | \$67,341 | 100 |
| Actions Other Than Modifications | 218,950 | 76 | \$41,055 | 61 |
| Order Under Contract | 110,346 | 38 | 10,317 | 15 |
| Definitive Contract | 107,561 | 37 | 27,673 | 41 |
| Initial Letter Contract | 607 | * | 1,936 | 3 |
| Definitive Contract Superceding Letter Contract | 436 | * | 1,129 | 2 |
| Modifications | 70,824 | 24 | 26,286 | 39 |
| Funding Action | 33,599 | 12 | 12,675 | 19 |
| Additional Work | 21,964 | 8 | 12,291 | 18 |
| Change Orders | 13,164 | 5 | 2,067 | 3 |
| Terminations | 2,097 | 1 | 747- | 1- |

Actions of \$1 million or more accounted for 95 percent of the dollars on the definitive contracts which superceded letter contracts, 95 percent of the initial letter contract dollars, and from 74 percent to 84 percent of the dollars on the remaining types, other than change orders (54%) and orders under contracts (42%).

* Less than 0.5 percent.

TABLE 1

DEPARTMENT OF DEFENSE
PRIME CONTRACT AWARDS BY SIZE AND BY MILITARY DEPARTMENT

FISCAL YEAR 1980

(AMOUNTS IN MILLIONS)

| SIZE (IN DOLLARS) | TOTAL 1/ | | ARMY | | NAVY | | AIR FORCE | | D L A | | CIVIL FUNCTIONS | |
|------------------------|----------|----------|--------|----------|--------|----------|-----------|----------|--------|----------|-----------------|----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| TOTAL | 289,774 | \$67,341 | 63,820 | \$12,989 | 88,519 | \$22,428 | 75,701 | \$18,488 | 49,715 | \$10,056 | 6,828 | \$ 1,758 |
| \$ | 122,853 | 1,791 | 28,264 | 420 | 34,750 | 482 | 34,134 | 486 | 22,279 | 349 | 2,159 | 34 |
| 10,000 - 24,000 | 65,271 | 2,101 | 13,754 | 449 | 20,641 | 645 | 15,100 | 470 | 13,351 | 456 | 1,330 | 44 |
| 25,000 - 49,000 | 46,836 | 3,061 | 9,894 | 646 | 16,521 | 1,080 | 11,031 | 702 | 7,348 | 496 | 1,003 | 65 |
| 50,000 - 99,000 | 22,438 | 2,858 | 4,740 | 608 | 6,999 | 882 | 6,027 | 744 | 3,197 | 428 | 766 | 98 |
| 100,000 - 199,000 | 9,421 | 2,095 | 2,094 | 470 | 2,767 | 613 | 2,703 | 580 | 1,176 | 274 | 365 | 82 |
| 200,000 - 299,000 | 5,134 | 2,876 | 1,828 | 559 | 2,351 | 836 | 2,420 | 820 | 873 | 324 | 375 | 133 |
| 300,000 - 499,000 | 6,770 | 4,311 | 1,507 | 961 | 1,987 | 1,284 | 2,005 | 1,231 | 660 | 440 | 390 | 246 |
| 500,000 - 999,000 | 3,572 | 4,465 | 790 | 993 | 1,085 | 1,412 | 966 | 1,120 | 359 | 456 | 238 | 297 |
| 1,000,000 - 1,999,000 | 2,593 | 7,353 | 547 | 1,611 | 794 | 2,257 | 752 | 2,006 | 262 | 744 | 144 | 422 |
| 2,000,000 - 4,999,000 | 915 | 5,917 | 195 | 1,269 | 302 | 2,003 | 285 | 1,745 | 85 | 587 | 27 | 171 |
| 5,000,000 - 9,999,000 | 971 | 30,513 | 207 | 4,903 | 322 | 10,934 | 278 | 8,585 | 135 | 1,502 | 11 | 167 |
| 10,000,000 OR MORE | | | | | | | | | | | | |
| AVERAGE SIZE (DOLLARS) | \$ | 232,390 | \$ | 203,522 | \$ | 253,363 | \$ | 244,222 | \$ | 202,262 | \$ | 257,535 |
| PERCENT DISTRIBUTION | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| TOTAL | 42.4 | 2.7 | 44.3 | 3.2 | 39.3 | 2.1 | 45.1 | 2.6 | 44.8 | 3.5 | 31.6 | 2.0 |
| \$ | 22.6 | 3.1 | 21.6 | 3.5 | 23.3 | 2.9 | 19.9 | 2.6 | 26.9 | 4.5 | 19.8 | 2.5 |
| 10,000 - 24,000 | 16.2 | 4.5 | 15.5 | 6.0 | 18.7 | 4.8 | 14.6 | 3.8 | 14.8 | 4.9 | 14.7 | 3.7 |
| 25,000 - 49,000 | 7.7 | 4.2 | 7.4 | 4.7 | 7.9 | 3.9 | 8.0 | 4.0 | 6.4 | 4.3 | 11.2 | 5.8 |
| 50,000 - 99,000 | 3.3 | 3.1 | 3.3 | 3.6 | 3.1 | 2.7 | 3.6 | 3.1 | 2.4 | 2.7 | 5.3 | 4.6 |
| 100,000 - 199,000 | 2.6 | 4.3 | 2.9 | 5.1 | 2.7 | 3.7 | 3.2 | 4.4 | 1.8 | 3.2 | 5.5 | 7.6 |
| 200,000 - 299,000 | 2.3 | 6.4 | 2.4 | 7.4 | 2.2 | 5.7 | 2.6 | 6.7 | 1.3 | 4.4 | 6.7 | 14.0 |
| 300,000 - 499,000 | 1.2 | 6.6 | 1.2 | 7.6 | 1.2 | 6.3 | 1.3 | 6.1 | 0.7 | 4.5 | 3.5 | 16.8 |
| 500,000 - 999,000 | 0.9 | 10.9 | 0.9 | 12.4 | 0.9 | 10.1 | 1.0 | 10.8 | 0.5 | 7.4 | 2.1 | 24.0 |
| 1,000,000 - 1,999,000 | 0.3 | 8.8 | 0.3 | 9.8 | 0.3 | 8.9 | 0.4 | 9.4 | 0.2 | 5.8 | 0.4 | 9.7 |
| 2,000,000 - 4,999,000 | 0.3 | 45.3 | 0.3 | 37.7 | 0.4 | 48.8 | 0.4 | 46.4 | 0.3 | 54.7 | 0.2 | 9.5 |
| 5,000,000 - 9,999,000 | | | | | | | | | | | | |
| 10,000,000 OR MORE | | | | | | | | | | | | |

1/ INCLUDES -OTHER DEFENSE AGENCY- AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.

* LESS THAN 0.06 PERCENT

PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 2

DEPARTMENT OF DEFENSE
PRIME CONTRACT AWARDS BY SIZE AND BY MILITARY DEPARTMENT (CUMULATIVE)

FISCAL YEAR 1980

(AMOUNTS IN MILLIONS)

| SIZE (IN DOLLARS) | TOTAL 1/ | | ARMY | | NAVY | | AIR FORCE | | D L A | | CIVIL FUNCTIONS | |
|----------------------|----------|----------|--------|---------|--------|----------|-----------|---------|--------|---------|-----------------|--------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 OR MORE | 971 | \$30,513 | 207 | \$4,903 | 322 | \$10,934 | 278 | \$8,585 | 135 | \$5,503 | 11 | \$ |
| 5,000,000 OR MORE | 1,886 | 35,430 | 402 | 6,172 | 624 | 12,937 | 563 | 13,329 | 220 | 6,090 | 38 | 338 |
| 2,000,000 OR MORE | 4,479 | 43,783 | 949 | 7,782 | 1,418 | 15,194 | 1,315 | 12,335 | 472 | 6,834 | 182 | 760 |
| 1,000,000 OR MORE | 6,051 | 48,247 | 1,739 | 8,775 | 2,503 | 16,606 | 2,281 | 13,455 | 831 | 7,250 | 420 | 1,057 |
| 500,000 OR MORE | 14,821 | 52,559 | 3,246 | 9,736 | 4,490 | 17,890 | 4,286 | 14,686 | 1,491 | 7,730 | 810 | 1,303 |
| 300,000 OR MORE | 22,955 | 55,435 | 5,074 | 10,395 | 6,841 | 18,726 | 6,706 | 15,506 | 2,364 | 8,053 | 1,185 | 1,435 |
| 200,000 OR MORE | 32,376 | 57,529 | 7,168 | 10,865 | 9,608 | 19,338 | 9,409 | 16,086 | 3,540 | 8,327 | 1,550 | 1,517 |
| 100,000 OR MORE | 54,814 | 60,387 | 11,908 | 11,474 | 16,607 | 20,220 | 15,436 | 16,830 | 6,737 | 8,755 | 2,316 | 1,615 |
| 50,000 OR MORE | 101,650 | 63,449 | 21,802 | 12,120 | 33,128 | 21,300 | 26,467 | 17,532 | 14,085 | 9,251 | 3,319 | 1,680 |
| 25,000 OR MORE | 166,921 | 65,550 | 35,556 | 12,569 | 53,769 | 21,946 | 41,567 | 18,002 | 27,436 | 9,707 | 4,669 | 1,724 |
| 10,000 OR MORE | 289,774 | 67,341 | 63,820 | 12,989 | 88,519 | 22,428 | 75,701 | 18,488 | 49,715 | 10,056 | 6,828 | 1,758 |
| CUMULATIVE PERCENT | | | | | | | | | | | | |
| \$10,000,000 OR MORE | 0.3 | 45.3 | 0.3 | 37.7 | 0.4 | 48.8 | 0.4 | 46.4 | 0.3 | 54.7 | 0.2 | 9.5 |
| 5,000,000 OR MORE | 0.7 | 54.1 | 0.6 | 47.5 | 0.7 | 57.7 | 0.7 | 55.9 | 0.4 | 60.6 | 0.6 | 19.2 |
| 2,000,000 OR MORE | 1.5 | 63.0 | 1.5 | 59.9 | 1.6 | 67.7 | 1.7 | 66.7 | 0.9 | 68.0 | 2.7 | 43.2 |
| 1,000,000 OR MORE | 2.8 | 71.6 | 2.7 | 67.6 | 2.8 | 74.0 | 3.0 | 72.8 | 1.7 | 72.5 | 6.2 | 60.1 |
| 500,000 OR MORE | 5.1 | 78.0 | 5.1 | 75.0 | 5.1 | 79.8 | 5.7 | 79.4 | 3.0 | 76.9 | 11.9 | 74.1 |
| 300,000 OR MORE | 7.9 | 82.3 | 8.0 | 80.0 | 7.7 | 83.5 | 8.9 | 83.9 | 4.8 | 80.1 | 17.4 | 81.6 |
| 200,000 OR MORE | 11.2 | 85.4 | 11.2 | 83.6 | 10.9 | 86.2 | 12.4 | 87.0 | 7.1 | 82.8 | 22.7 | 86.3 |
| 100,000 OR MORE | 18.9 | 89.7 | 18.7 | 88.3 | 18.8 | 90.2 | 20.4 | 91.0 | 13.6 | 87.1 | 33.9 | 91.8 |
| 50,000 OR MORE | 35.1 | 94.2 | 34.2 | 93.3 | 37.4 | 95.0 | 35.0 | 94.8 | 28.3 | 92.0 | 48.6 | 95.5 |
| 25,000 OR MORE | 57.6 | 97.3 | 55.7 | 96.8 | 60.7 | 97.9 | 54.9 | 97.4 | 55.2 | 96.5 | 68.4 | 98.0 |
| 10,000 OR MORE | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

1/ INCLUDES - OTHER DEFENSE AGENCY - AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.

= LESS THAN 0.05 PERCENT

PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 3

DEPARTMENT OF DEFENSE
PRIME CONTRACT AWARDS BY SIZE AND BY TYPE OF CONTRACT

FISCAL YEAR 1980

(AMOUNTS IN MILLIONS)

| SIZE (IN DOLLARS) | TOTAL | | FIRM FIXED/FIXED PRICE ESCALATION | | FIXED PRICE REDETERMINATION | | FIXED PRICE INCENTIVE | |
|------------------------|---------|----------|--------------------------------------|----------|--------------------------------|---------|--------------------------|-----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 OR MORE | 971 | \$30,513 | 514 | \$16,771 | 18 | \$ | 154 | \$ 9,720 |
| 5,000,000 OR MORE | 1,886 | 36,430 | 1,002 | 20,038 | 47 | 759 | 288 | 6,502 |
| 2,000,000 OR MORE | 4,479 | 43,783 | 2,502 | 24,488 | 95 | 840 | 550 | 7,144 |
| 1,000,000 OR MORE | 8,051 | 48,247 | 4,674 | 27,233 | 170 | 901 | 868 | 7,505 |
| 500,000 OR MORE | 14,821 | 52,559 | 8,947 | 29,997 | 320 | 973 | 1,374 | 7,778 |
| 300,000 OR MORE | 22,955 | 55,435 | 14,388 | 31,950 | 488 | 1,031 | 1,821 | 7,895 |
| 200,000 OR MORE | 32,376 | 57,529 | 20,988 | 33,430 | 686 | 1,072 | 2,277 | 7,978 |
| 100,000 OR MORE | 54,814 | 60,387 | 37,228 | 35,524 | 1,144 | 1,127 | 3,123 | 8,061 |
| 50,000 OR MORE | 101,550 | 63,449 | 73,626 | 37,910 | 1,801 | 1,165 | 4,261 | 8,117 |
| 25,000 OR MORE | 166,921 | 65,550 | 129,239 | 39,710 | 2,654 | 1,188 | 5,449 | 8,147 |
| 10,000 OR MORE | 289,774 | 67,541 | 242,406 | 41,371 | 4,070 | 1,204 | 6,861 | 8,161 |
| AVERAGE SIZE (DOLLARS) | \$ | 232,350 | \$ | 170,668 | \$ | 295,834 | \$ | 1,189,448 |
| CUMULATIVE PERCENT | | | | | | | | |
| \$10,000,000 OR MORE | 0.3 | 45.3 | 0.2 | 40.5 | 0.4 | 47.4 | 2.2 | 70.1 |
| 5,000,000 OR MORE | 0.7 | 54.1 | 0.4 | 48.4 | 1.2 | 63.1 | 4.2 | 79.7 |
| 2,000,000 OR MORE | 1.6 | 65.0 | 1.0 | 59.2 | 2.3 | 69.8 | 8.0 | 87.8 |
| 1,000,000 OR MORE | 2.6 | 71.6 | 1.9 | 65.8 | 4.2 | 74.8 | 12.7 | 92.0 |
| 500,000 OR MORE | 5.1 | 78.0 | 3.7 | 72.5 | 7.9 | 80.8 | 20.0 | 95.3 |
| 300,000 OR MORE | 7.9 | 82.3 | 5.9 | 77.2 | 12.0 | 85.6 | 26.5 | 96.7 |
| 200,000 OR MORE | 11.2 | 85.4 | 8.7 | 80.8 | 16.9 | 89.0 | 33.2 | 97.8 |
| 100,000 OR MORE | 18.9 | 89.7 | 15.4 | 85.9 | 28.1 | 93.6 | 45.5 | 98.8 |
| 50,000 OR MORE | 35.1 | 94.2 | 30.4 | 91.6 | 44.3 | 96.8 | 62.1 | 99.5 |
| 25,000 OR MORE | 57.6 | 97.3 | 53.3 | 95.0 | 65.2 | 98.7 | 79.4 | 99.8 |
| 10,000 OR MORE | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 3 (CONTINUED)

DEPARTMENT OF DEFENSE

PRIME CONTRACT AWARDS BY SIZE AND BY TYPE OF CONTRACT

FISCAL YEAR 1980

[illegible]

TABLE 4

DEPARTMENT OF DEFENSE
PRIME CONTRACT AWARDS BY SIZE AND BY COMPETITIVE STATUS

FISCAL YEAR 1980

(AMOUNTS IN MILLIONS)

| SIZE (IN DOLLARS) | TOTAL | | COMPETITIVE EXCLUSION | | TOTAL COMPETITIVE BASE | | FORMALLY ADVERTISED | | PRICE COMPETITIVE | | NEGOTIATED NON-COMPETITIVE | |
|------------------------|---------|----------|-----------------------|---------|------------------------|----------|---------------------|---------|-------------------|---------|----------------------------|----------|
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 OR MORE | 971 | \$30,513 | 42 | \$1,246 | 929 | \$29,267 | 52 | \$991 | 110 | \$3,505 | 767 | \$24,771 |
| 5,000,000 OR MORE | 1,886 | 36,430 | 66 | 1,412 | 1,820 | 35,018 | 157 | 1,703 | 238 | 4,388 | 1,425 | 28,928 |
| 2,000,000 OR MORE | 4,479 | 43,783 | 147 | 1,654 | 4,332 | 42,129 | 489 | 2,705 | 634 | 5,548 | 3,209 | 33,875 |
| 1,000,000 OR MORE | 8,051 | 48,247 | 265 | 1,810 | 7,786 | 46,438 | 966 | 3,325 | 1,328 | 6,442 | 5,492 | 36,671 |
| 500,000 OR MORE | 14,821 | 52,559 | 579 | 2,024 | 14,242 | 50,535 | 1,777 | 3,855 | 2,763 | 7,384 | 9,702 | 39,296 |
| 300,000 OR MORE | 22,955 | 55,435 | 1,105 | 2,219 | 21,850 | 53,215 | 2,622 | 4,165 | 4,683 | 8,092 | 14,545 | 40,958 |
| 200,000 OR MORE | 32,376 | 57,529 | 1,771 | 2,378 | 30,605 | 55,151 | 3,562 | 4,381 | 7,049 | 8,637 | 19,994 | 42,133 |
| 100,000 OR MORE | 54,814 | 60,387 | 3,396 | 2,597 | 51,418 | 57,790 | 5,810 | 4,678 | 12,997 | 9,424 | 32,611 | 43,688 |
| 50,000 OR MORE | 101,650 | 63,449 | 7,035 | 2,842 | 94,615 | 60,607 | 10,528 | 4,995 | 25,296 | 10,243 | 58,791 | 45,370 |
| 25,000 OR MORE | 166,921 | 65,550 | 11,721 | 3,009 | 155,200 | 62,541 | 17,835 | 5,237 | 44,641 | 10,886 | 92,724 | 46,418 |
| 10,000 OR MORE | 269,774 | 67,341 | 16,191 | 3,079 | 273,583 | 64,262 | 31,327 | 5,443 | 80,179 | 11,425 | 162,077 | 47,392 |
| AVERAGE SIZE (DOLLARS) | \$ | 232,390 | \$ | 190,170 | \$ | 234,889 | \$ | 173,753 | \$ | 142,491 | \$ | 292,414 |
| CUMULATIVE PERCENT | | | | | | | | | | | | |
| \$10,000,000 OR MORE | 0.3 | 45.3 | 0.3 | 40.5 | 0.3 | 45.5 | 0.2 | 18.2 | 0.1 | 30.7 | 0.5 | 52.3 |
| 5,000,000 OR MORE | 0.7 | 54.1 | 0.4 | 45.8 | 0.7 | 54.5 | 0.5 | 31.3 | 0.3 | 38.4 | 0.9 | 61.0 |
| 2,000,000 OR MORE | 1.5 | 65.0 | 0.9 | 53.7 | 1.6 | 65.6 | 1.6 | 49.7 | 0.6 | 48.6 | 2.0 | 71.5 |
| 1,000,000 OR MORE | 2.8 | 71.6 | 1.6 | 58.8 | 2.8 | 72.3 | 3.1 | 61.1 | 1.7 | 56.4 | 3.4 | 77.4 |
| 500,000 OR MORE | 5.1 | 78.0 | 3.6 | 65.7 | 5.2 | 78.6 | 5.7 | 70.8 | 3.4 | 64.6 | 6.0 | 82.9 |
| 300,000 OR MORE | 7.9 | 82.3 | 6.8 | 72.1 | 8.0 | 82.8 | 8.4 | 76.5 | 5.8 | 70.8 | 9.0 | 86.4 |
| 200,000 OR MORE | 11.2 | 85.4 | 10.2 | 77.2 | 11.2 | 85.8 | 11.4 | 80.5 | 8.8 | 75.6 | 12.3 | 88.9 |
| 100,000 OR MORE | 18.9 | 89.7 | 21.0 | 84.3 | 18.8 | 89.9 | 18.5 | 85.9 | 16.2 | 82.5 | 20.1 | 92.2 |
| 50,000 OR MORE | 35.1 | 94.2 | 43.5 | 92.3 | 34.6 | 94.3 | 33.6 | 91.8 | 31.5 | 89.7 | 36.3 | 95.7 |
| 25,000 OR MORE | 57.6 | 97.3 | 72.4 | 97.7 | 56.7 | 97.3 | 56.9 | 96.2 | 55.7 | 95.3 | 57.2 | 97.9 |
| 10,000 OR MORE | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 5

DEPARTMENT OF DEFENSE
PRIME CONTRACT AWARDS BY SIZE AND BY KIND OF ACTION
FISCAL YEAR 1980

| SIZE (IN DOLLARS) | (AMOUNTS IN MILLIONS) | | | | | | | | | |
|------------------------|-----------------------|----------|-------------------------|-----------|--------------------------------------|-----------|---------------------|----------|----------------------|----------|
| | TOTAL | | INITIAL LETTER CONTRACT | | DEFINITIVE CONTR SUPERCEDE LTR CONTR | | DEFINITIVE CONTRACT | | ORDER UNDER CONTRACT | |
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 OR MORE | 971 | \$30,513 | 55 | \$ 1,194 | 54 | \$ 828 | 325 | \$14,432 | 65 | \$ 1,554 |
| 5,000,000 OR MORE | 1,886 | 36,430 | 99 | 1,515 | 48 | 923 | 606 | 16,383 | 170 | 2,270 |
| 2,000,000 OR MORE | 4,479 | 43,783 | 163 | 1,728 | 77 | 1,017 | 1,395 | 18,876 | 598 | 3,532 |
| 1,000,000 OR MORE | 6,051 | 48,247 | 239 | 1,836 | 126 | 1,077 | 2,482 | 20,365 | 1,198 | 4,316 |
| 500,000 OR MORE | 14,821 | 52,559 | 319 | 1,891 | 171 | 1,101 | 4,594 | 21,845 | 2,723 | 5,327 |
| 300,000 OR MORE | 22,955 | 55,435 | 370 | 1,911 | 213 | 1,114 | 7,249 | 22,872 | 4,851 | 6,106 |
| 200,000 OR MORE | 32,376 | 57,528 | 405 | 1,920 | 250 | 1,119 | 10,428 | 23,646 | 7,555 | 6,734 |
| 100,000 OR MORE | 84,814 | 60,387 | 483 | 1,931 | 294 | 1,125 | 18,240 | 24,730 | 14,427 | 7,646 |
| 50,000 OR MORE | 101,650 | 63,449 | 527 | 1,934 | 334 | 1,127 | 36,625 | 26,032 | 29,764 | 8,677 |
| 25,000 OR MORE | 166,921 | 65,550 | 571 | 1,935 | 385 | 1,129 | 63,078 | 26,957 | 53,497 | 9,469 |
| 10,000 OR MORE | 289,774 | 67,341 | 607 | 1,936 | 436 | 1,129 | 107,561 | 27,673 | 110,346 | 10,317 |
| AVERAGE SIZE (DOLLARS) | \$ | 232,380 | \$ | 3,189,474 | \$ | 2,589,770 | \$ | 257,276 | \$ | 93,484 |
| CUMULATIVE PERCENT | | | | | | | | | | |
| \$10,000,000 OR MORE | 0.3 | 45.3 | 9.1 | 61.7 | 7.8 | 73.3 | 0.3 | 52.2 | 0.1 | 15.1 |
| 5,000,000 OR MORE | 0.7 | 54.1 | 16.3 | 78.3 | 11.0 | 81.7 | 0.6 | 59.2 | 0.2 | 22.0 |
| 2,000,000 OR MORE | 1.5 | 65.0 | 26.9 | 89.2 | 17.7 | 90.1 | 1.3 | 68.2 | 0.5 | 34.2 |
| 1,000,000 OR MORE | 2.6 | 71.6 | 39.4 | 94.8 | 26.9 | 95.4 | 2.3 | 73.6 | 1.1 | 41.8 |
| 500,000 OR MORE | 5.1 | 78.0 | 52.6 | 97.7 | 38.2 | 97.5 | 4.3 | 78.9 | 2.5 | 51.6 |
| 300,000 OR MORE | 7.9 | 82.3 | 61.0 | 98.7 | 48.9 | 98.7 | 6.7 | 82.7 | 4.4 | 59.2 |
| 200,000 OR MORE | 11.2 | 85.4 | 66.7 | 99.2 | 57.3 | 99.1 | 9.7 | 85.4 | 6.8 | 65.3 |
| 100,000 OR MORE | 18.9 | 89.7 | 79.6 | 99.7 | 67.4 | 99.6 | 17.0 | 89.4 | 13.1 | 74.1 |
| 50,000 OR MORE | 35.1 | 94.2 | 88.8 | 99.9 | 76.6 | 99.8 | 34.1 | 94.1 | 27.0 | 84.1 |
| 25,000 OR MORE | 57.6 | 97.3 | 94.1 | 100.0 | 88.3 | 100.0 | 68.6 | 97.4 | 48.5 | 91.9 |
| 10,000 OR MORE | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.

TABLE 5 (CONCLUDED)
DEPARTMENT OF DEFENSE
PRIME CONTRACT AWARDS BY SIZE AND BY KIND OF ACTION
FISCAL YEAR 1980

| SIZE (IN DOLLARS) | MODIFICATIONS | | | | | | | | | |
|------------------------|---------------|----------|-----------------|----------|----------------|----------|--------------|---------|-------------|----------|
| | SUB-TOTAL | | ADDITIONAL WORK | | FUNDING ACTION | | CHANGE ORDER | | TERMINATION | |
| | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT | NUMBER | AMOUNT |
| \$10,000,000 OR MORE | 492 | \$12,505 | 167 | \$ 7,827 | 288 | \$ 4,905 | 29 | \$ 277 | 0 | \$ 503- |
| 5,000,000 OR MORE | 963 | 15,339 | 301 | 8,776 | 582 | 6,119 | 68 | 470 | 12 | 527- |
| 2,000,000 OR MORE | 2,246 | 18,630 | 596 | 9,674 | 1,408 | 8,672 | 213 | 862 | 29 | 578- |
| 1,000,000 OR MORE | 4,006 | 20,653 | 1,043 | 10,300 | 2,483 | 9,864 | 421 | 1,108 | 59 | 619- |
| 500,000 OR MORE | 7,014 | 22,394 | 1,810 | 10,641 | 4,213 | 10,820 | 884 | 1,386 | 107 | 653- |
| 300,000 OR MORE | 10,272 | 23,432 | 2,687 | 11,172 | 6,073 | 11,394 | 1,364 | 1,533 | 148 | 667- |
| 200,000 OR MORE | 13,738 | 24,110 | 3,643 | 11,400 | 8,015 | 11,748 | 1,878 | 1,642 | 202 | 679- |
| 100,000 OR MORE | 21,370 | 24,956 | 5,803 | 11,695 | 12,215 | 12,185 | 3,009 | 1,773 | 343 | 696- |
| 50,000 OR MORE | 34,400 | 25,679 | 10,326 | 12,014 | 17,988 | 12,462 | 5,437 | 1,921 | 649 | 717- |
| 25,000 OR MORE | 49,390 | 26,060 | 15,231 | 12,185 | 24,662 | 12,603 | 8,307 | 2,004 | 1,130 | 733- |
| 10,000 OR MORE | 70,824 | 26,286 | 21,964 | 12,291 | 33,599 | 12,675 | 13,164 | 2,067 | 2,097 | 747- |
| AVERAGE SIZE (DOLLARS) | \$ | 371,142 | \$ | 559,577 | \$ | 377,251 | \$ | 157,043 | \$ | 356,388- |
| CUMULATIVE PERCENT | | | | | | | | | | |
| \$10,000,000 OR MORE | 0.7 | 47.6 | 0.8 | 60.7 | 0.9 | 38.7 | 0.2 | 13.4 | 0.4 | 67.3 |
| 5,000,000 OR MORE | 1.4 | 58.4 | 1.4 | 71.4 | 1.7 | 52.2 | 0.5 | 22.7 | 0.6 | 70.6 |
| 2,000,000 OR MORE | 3.2 | 70.9 | 2.7 | 78.7 | 4.2 | 68.4 | 1.6 | 41.7 | 1.4 | 77.4 |
| 1,000,000 OR MORE | 8.7 | 78.6 | 4.7 | 83.8 | 7.4 | 77.8 | 3.2 | 53.6 | 2.8 | 82.8 |
| 500,000 OR MORE | 9.9 | 85.2 | 6.2 | 88.2 | 12.6 | 85.4 | 6.7 | 67.0 | 5.1 | 87.4 |
| 300,000 OR MORE | 14.5 | 88.1 | 12.2 | 90.9 | 18.1 | 89.9 | 10.4 | 74.2 | 7.1 | 89.3 |
| 200,000 OR MORE | 19.4 | 91.7 | 16.6 | 92.8 | 23.9 | 92.7 | 14.3 | 79.4 | 9.6 | 90.8 |
| 100,000 OR MORE | 30.2 | 94.9 | 26.4 | 95.2 | 36.4 | 96.1 | 22.9 | 85.8 | 16.4 | 93.2 |
| 50,000 OR MORE | 48.6 | 97.7 | 47.0 | 97.7 | 53.6 | 98.3 | 41.3 | 92.9 | 30.9 | 96.0 |
| 25,000 OR MORE | 69.7 | 99.1 | 69.6 | 99.1 | 79.4 | 99.4 | 63.1 | 97.0 | 53.9 | 98.1 |
| 10,000 OR MORE | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

* LESS THAN 0.05 PERCENT
PERCENTAGES BASED ON THOUSANDS OF DOLLARS.